

EVALUATION REPORT

No.	Evaluation Factors & Description	Marks Per Bracket	Maximum Marks	JUBILEE	TPL	UNITED
				Marks Allocated		
1	Years in Health Insurance Business (min 05 Years)					
1.1	05 Years	5	10	7	10	10
1.2	07 Years	7				
1.3	10 Years	10				
2	Existing Health Insurance Portfolio (min 300 million)					
2.1	300 Million	5	10	10	5	10
2.2	500 Million	7				
2.3	750 Million	10				
3	Number of Groups / Clients in Pakistan with coverage of 500 employees each (min 05 groups / clients)					
3.1	At least 05 groups / clients	5	15	15	15	15
3.2	At least 10 groups / clients	10				
3.3	At least 15 groups / clients	15				
4	Number of panel hospital under credit facility in Pakistan (min 150 hospitals)					
4.1	150 hospitals or above	5	15	15	15	10
4.2	200 hospitals or above	10				
4.3	250 hospitals or above	15				
5	Company should have own Dept. for processing of claims, case management and endorsement management					
5.1	No	0	5	5	5	5
5.2	Yes	5				
6	Medical doctors' presence in all major cities of Pakistan.					
6.1	05 doctors	5	15	15	10	0
6.2	10 doctors	10				
6.3	15 doctors	15				
7	Company should have PACRA/JCR-VIS long term rating A with Stable outlook.					
7.1	Long Term rating A with stable outlook	5	15	10	5	10
7.2	Long Term rating AA with stable outlook	10				
7.3	Long Term rating AAA with stable outlook	15				
8	Annual Revenue per year (min 500 million)					
8.1	500 Million	5	15	15	5	15
8.2	750 Million	10				
8.3	1000 Million	15				
TOTAL			100	92	70	75
Qualifying Marks				70		

1  2 

3 

4 